

A New Way to Sell Platinum

Help your clients determine if subscription pricing is right for them, and receive recurring revenue from our new, easy-to-understand commission structure.

What You Could Earn

Authorized	Certified	President's Circle*
10%	15%	15%
for 4 years	for 4 years	for 5 years

» Simple Pricing

- **Tabs3 Billing** - \$32 per month per timekeeper, and includes *Tabs3 Connect, Report Writer, Taskbill, Device Interface, and Tabs3 Remote.*
- **PracticeMaster** - \$32 per month per user, and includes *Tabs3 Connect.*
- **Tabs3 Financial** - \$8 per month per timekeeper, and includes *General Ledger, Accounts Payable, Trust Accounting, and General Ledger Report Writer.*

» Discounts for Existing Clients

- **25% discount** on their first year for any license that switches to subscription pricing
- **15% discount** on their second year

» Easier for Clients to Upgrade

With subscription pricing, it is easier for smaller firms to enjoy the benefits of Platinum without the upfront costs of purchasing a Platinum license.

» Feature-Rich Software

Subscription pricing is only available for Platinum SQL. This allows you to install, train, and customize the most feature-rich level of Tabs3 software. Tabs3 Connect, HotBackup, AutoRecovery, 64-bit capability, and many more features allow clients to become even more productive.

*Must be President's Circle member at the time of sale.

Subscription Pricing FAQs

» What are the conditions for purchasing a subscription?

While your client can buy what is right for their firm, there are a couple things to keep in mind:

- If your client opts to purchase a Tabs3 Financial subscription, it must have the same number of timekeepers as a Tabs3 Billing subscription.
- The licensing structure needs to be the same for all products. For example, your client cannot pay for a traditional license of Tabs3 Billing and a subscription of PracticeMaster.

» How do my clients purchase a subscription?

Your client must use their credit card for the recurring monthly payments. You cannot use your credit card to purchase a subscription on your client's behalf. The subscription license is paid monthly and the contract is month-to-month.

» How will the client receive the software?

A link to download the software will be sent via email, even for brand new clients.

» How do I receive my commission?

You will be paid by check on a quarterly basis. Payments will end if you go an entire calendar year without placing a new license sale, either a subscription or traditional license. We will make these determinations each January.

» What if my client wants to cancel their subscription?

You or your client must call us to cancel their subscription. Their access to the software will end starting on the day that their next payment would have been processed.

» What if my client's payment is declined?

If your client's payment is declined, they will receive in-product notifications starting 10 days after their missed payment. They will have until their next scheduled payment to give us an updated credit card. We will also contact you if we have trouble reaching them.

» What are the conditions for the existing client discount?

The discount only applies to firms on maintenance and to users/timekeepers that are transitioned to a subscription license. If your client adds more users/timekeepers after the initial upgrade, the existing client discount will not apply to those additional users/timekeepers.

» What happens to an existing client's remaining maintenance balance?

Your client can apply their outstanding maintenance balance to their subscription. We will charge their credit card for the first month when they sign up for a subscription. After that first month, the credit they have from their maintenance balance will be used.

» How will adding and removing users/timekeepers work with subscription pricing?

- When adding users/timekeepers, you or your client will need to contact the sales team and changes will take effect the same day! Their subscription renewal date will not change.
- When removing users/timekeepers from the subscription, changes will take effect on their next bill. However, similar to the traditional license, firms should renumber users/timekeepers before they reduce the number of users/timekeepers.